CASE STUDY

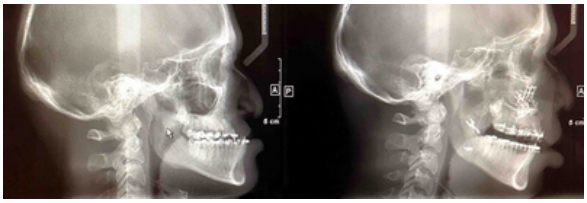
From Spreadsheets to Simplicity: How Magsorbeo Built a Compliant, Scalable QMS with QuickVault

QuickVault
The Device-to-Market Platform℠
Design › Regulatory › QMS

TABLE OF CONTENTS

OVERVIEW

Magsorbeo Biomedical is a medical device startup developing and manufacturing next-generation absorbable metal implants to revolutionize surgery treatment options and drive better patient outcomes.



Magsorbeo Biomedical is no stranger to innovation. Their technology combines the implant strength surgeons expect with the added benefit of absorption, allowing patients to heal naturally without the need for subsequent revision surgeries. But while the science was advanced, their internal systems were a very different story.

Like many early-stage medical device companies, Magsorbeo initially relied on spreadsheets and SharePoint to manage quality and documentation. It worked in the beginning, but as product development and regulatory demands increased, the limitations of these tools became clear.

“We always knew we’d need to switch to a validated system,” said Jake Edick, co-founder and CEO of Magsorbeo. “The further you go down the path with manual processes, the harder it becomes to unwind.”

“The longer we waited, the more work we were creating for our future selves,” Jake reflected.

THE CHALLENGE

Despite having a highly innovative product, Magsorbeo's internal systems were a very different story.

Risk management brought the pain into focus. Tracking hazards and mitigations in Excel made traceability virtually unattainable and introduced new opportunities for error.

SharePoint, which they had heavily customized in an attempt to scale their system, only added complexity instead of solving it. After repeated workarounds and growing frustration, it became clear that their tools weren't designed to support the needs of a fast-moving medical device company.

Validation was another major concern. None of their existing systems met FDA expectations for electronic records, and building a validation package internally wasn't realistic for a lean team already balancing product development, regulatory strategy, and early-stage growth.

"The longer we waited, the more work we were creating for our future selves," Jake reflected.

> "Greenlight Guru just wasn't a good fit. We heard their support could fall short when it mattered most and pricing could climb steeply over time. For a startup, that didn't feel sustainable."
>
> Jake Edick, co-founder & CEO, Magsorbeo

As they evaluated different electronic QMS (eQMS) solutions, Magsorbeo looked into Greenlight Guru.

But conversations with peers and former users raised red flags, revealing customers were responsible for validation, pricing scaled aggressively, and ongoing support was limited—none of which made sense for a resource-conscious startup.

That's when Magsorbeo discovered QuickVault and finally found a solution that met their needs without the trade-offs.

THE SOLUTION

With QuickVault, Magsorbeo found a system that finally met them where they were—without asking them to compromise on compliance, flexibility, or usability.

Magsorbeo discovered QuickVault through an accelerator program and was immediately drawn to its clean interface and targeted functionality. The eQMS platform stood out for its exclusive focus on medical device workflows, especially for risk management and design controls.

“What really sold us was the combination of features and simplicity,” Jake said. “QuickVault didn’t just offer the functionality we needed. It offered it in a way that made sense to a team like ours.”

One of the biggest differentiators was that QuickVault came pre-validated, since validating an eQMS internally was not an option. QuickVault allowed them to get up and running without sacrificing compliance.

> “Nobody wants to spend extra time building a validation package from scratch. With QuickVault, we could just jump in and get to work.”
>
> Jake Edick, Co-founder & CEO, Magsorbeo

ADDED BENEFITS

Beyond validation, the team appreciated how intuitive the system was to use. There was no need for extensive training, dedicated admins, or drawn-out onboarding. The learning curve was short, and the system felt purpose-built for startup teams operating at speed.

The pricing model also played a major role. Unlike other systems that bundled in features they didn't need or locked them into long-term contracts that escalated over time, QuickVault offered an affordable subscription-based model that made it easy for Magsorbeo to say yes.

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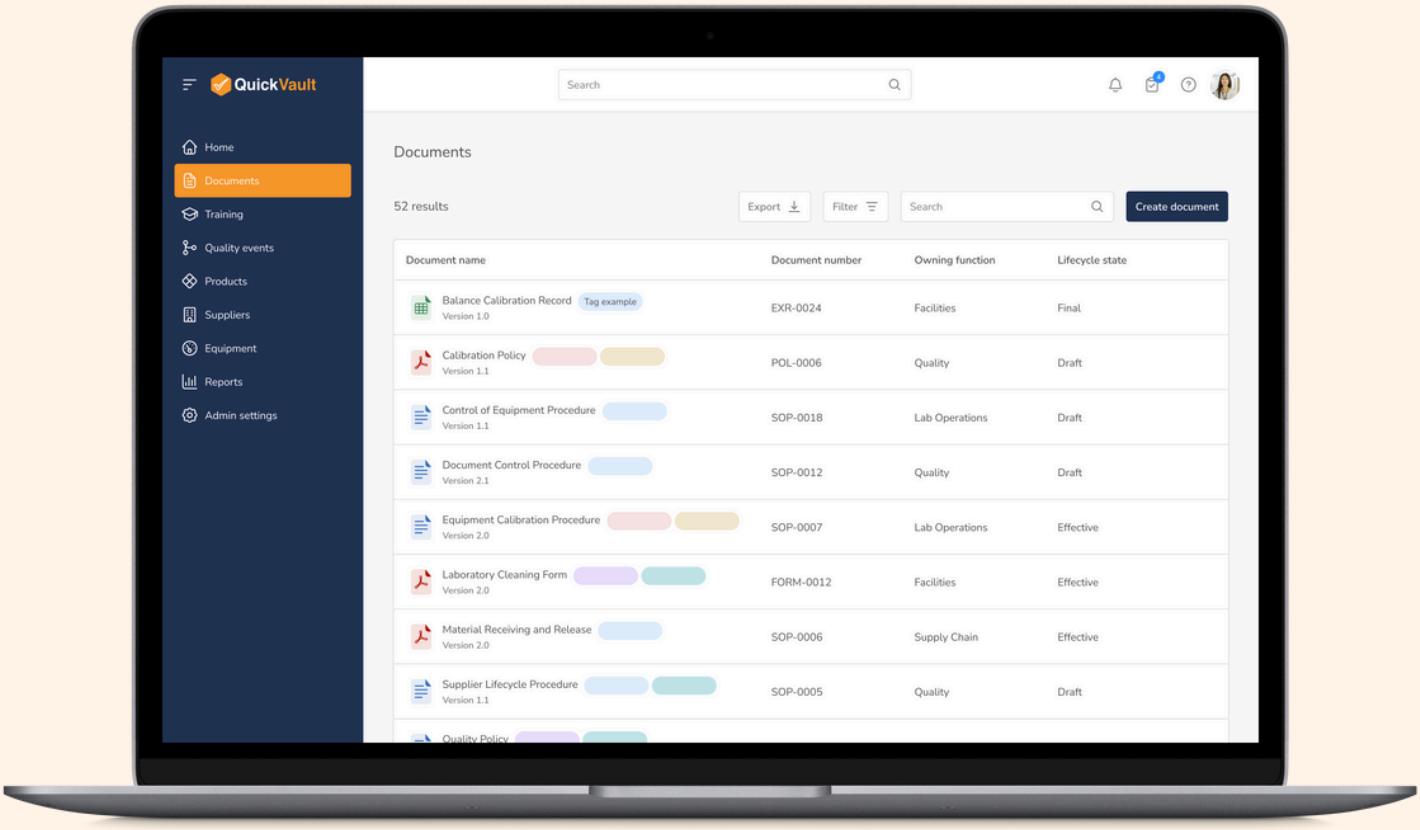


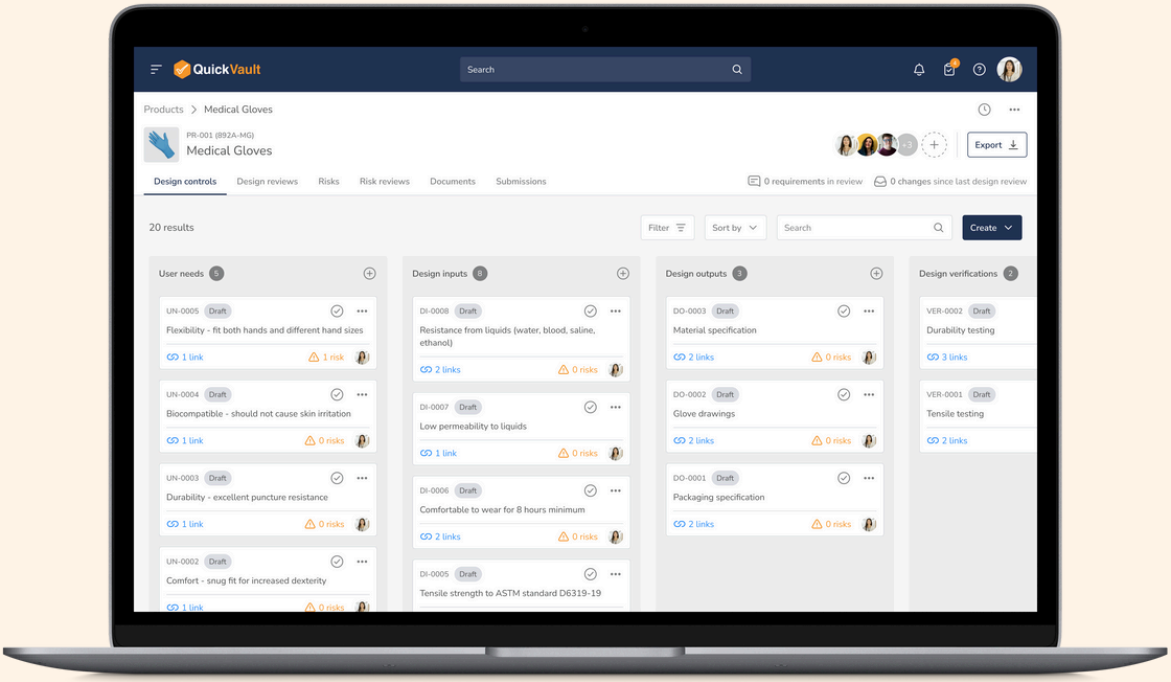
QuickVault's interface is built specifically for MedTech teams. No clutter, no steep learning curve.

THE RESULTS

Since adopting QuickVault, Magsorbeo has dramatically improved how they manage quality and documentation.

Instead of juggling spreadsheets or chasing down the latest version of a file, the team now works within a single, organized system that supports their workflows.

Risk management, design controls, and document control are now streamlined and centralized, giving the team full visibility and greater confidence in every step of development.



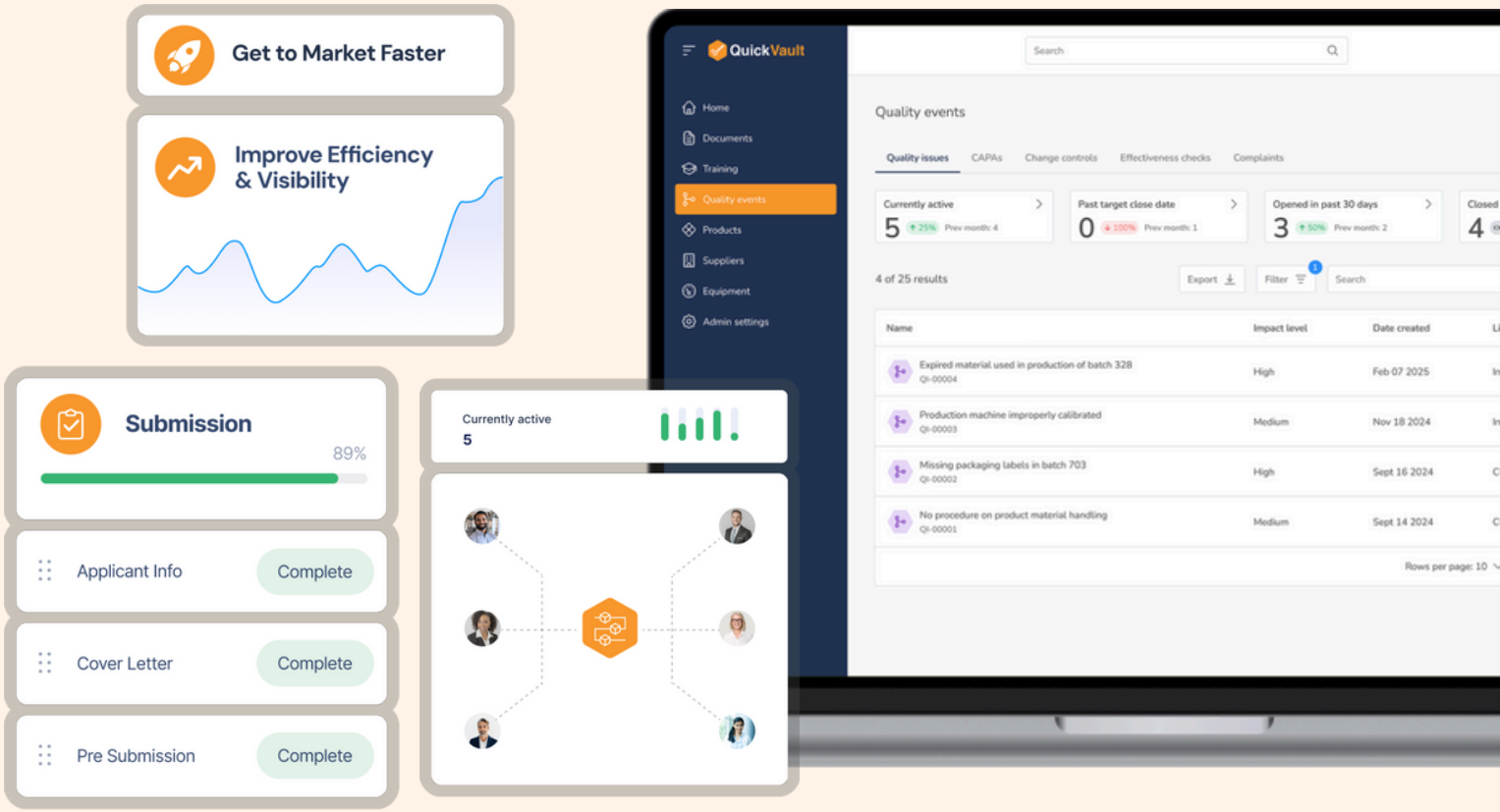
QuickVault's built-in design control workflow helps teams easily track design inputs, outputs, verifications, and validations—all in one connected, compliant platform.

Instead of wasting hours cross-referencing files, they can focus on building a safe, effective product and moving toward critical milestones.

> **QuickVault just makes it easy. We're finally able to manage our documentation in a way that supports our goals, not slows them down.**
>
> Jake Edick, Co-founder & CEO, Magsorbeo

Onboarding new contributors is faster, too. With QuickVault's clean interface and built-in structure, team members can get up to speed quickly—without custom training or administrative oversight.

Most importantly, the system is built to grow with them. As Magsorbeo moves into preclinical studies and prepares for its FDA submission, they're confident their QMS will not only keep pace but provide the structure and reliability they need to succeed.



LOOKING AHEAD

With QuickVault in place, Magsorbeo now has the tools to move quickly without compromising on quality or compliance.

Thanks to QuickVault, the Magsorbeo team can now focus on building a category-defining product and preparing for successful commercialization—without being held back by disconnected systems or validation burdens.

> **“QuickVault gives us what we need, when we need it—and nothing we don’t.”**
>
> Jake Edick, Co-founder & CEO, Magsorbeo

Your QMS shouldn’t slow you down.

Accelerate your go-to-market journey with QuickVault.

See how QuickVault can help your MedTech company simplify compliance, save time, and scale with confidence.

Book your personalized demo today!

QuickVault

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TAKE CONTROL OF YOUR MEDTECH JOURNEY

WITH A SOLUTION THAT WORKS FOR YOU.

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